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## Israel Bid For Arms Alleged

### U.S. Warrants Issued in Probe Of Smuggling

By Charles Babcock

WASHINGTON — Federal authorities have issued subpoenas and search warrants for several employees of an Israeli purchasing agent in New York City and the U.S. companies involved in the alleged efforts to smuggle arms to Israel.

Officials said that the Israeli ambassador, Meir Rosenzweig, was linked to the State Department on Tuesday and told of the U.S. Customs Service investigation.

Israel has denied the allegations. Reports to Israel of clandestine arms, munitions that contain traces of tiny bombs, have been used by the U.S. government because of reports that they were used by the Israelis in their 1982 invasion of Lebanon.



A dead baby girl is mourned by her family in a slum on Negros Island, where disease and illness are common.

## Bringing God and Justice to Poor Filipinos

By Michael Richardson

CADIZ, Philippines — "Sometimes," said the Reverend Aureo Domingo, assistant parish priest in the capital of Negros del Norte province in the central Philippines, "it is hard to reconcile Christianity with this."

He led two reporters into a squatter area that lies between his imposing church and the seashore, where about 300 families live in crowded huts made of wood, tin sheeting, palm thatch and bamboo.

The average family has five children and earns from 150 to 400 pesos (\$3.50 to \$20) a month. Life is a constant battle for survival. Many of the children are malnourished, drinking water comes from a communal tap, disease and illness are common, and usually treated by herbal curers.

Father Domingo, dressed in jeans and a yellow T-shirt and wearing a red golfer's cap to shade his face from the burning mid-afternoon sun, shook his head sadly. "I don't think this is the way God wants the Filipino people to live," he said.

Father Domingo, 28, took up his post in May. He is typical of many young priests and nuns in the Philippines, where the Roman Catholic Church claims the allegiance of more than 80 percent of the population of 55 million.

As in South America and other parts of the Third World where Christianity is deeply rooted in countries beset by poverty, inequality and injustice, the clergy in the Philippines is striving to make the teachings of the church more relevant to the poor who form the overwhelming majority of its flock.

It is an ideal that has caused deep divisions in the Catholic Church. At its heart are questions about how the church should apply what Pope John Paul II has called its "preferential option for the poor."

Jose Madrine is not his real name. He will not disclose his identity because he is a member of the national secretariat of Christians for National Liberation, an affiliate of the New People's Army.

Soldiers and police in his parish, he said, acted as "agents of repression" against the poor and his experience convinced him that armed revolution was the only way to bring about real change in the Philippines.

Washington Post Service

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Israel has denied the allegations. Reports to Israel of clandestine arms, munitions that contain traces of tiny bombs, have been used by the U.S. government because of reports that they were used by the Israelis in their 1982 invasion of Lebanon.

A Customs Service spokesman said that investigators served warrants on two U.S. companies, Vector Corp. in Marion, Ind., and Benco International in Cedar Rapids, and planned to search Assembly Machines Inc. in Erie, Pa.

The identities of the individuals named to be from the Israeli Ministry of Defense Procurement. Officials could not be reached immediately.

The mission has about 200 employees who negotiate thousands of contracts each year with U.S. companies totaling \$1.5 billion in military aid grants.

A source familiar with the investigation said that in a June 1984 report, representatives of Israeli military industries approached a company that makes medical equipment. The Israeli allegedly suggested that the description of the technology be related to it would appear to have a use in explosive devices, the source said.

There is no sign the technology really was exported, the source said.

An attorney for Vector said that investigators seized several boxes of documents and contracts.

A spokeswoman at Benco said that the company was involved in export management, according to a Cedar Rapids release.

One report, a spokeswoman for the Pennsylvania company, Assembly Machines, declined comment.

The investigation is at least the third involving alleged arms violations involving Israel in the past 14 months.

In May 1985, a California businessman was indicted by a federal grand jury for illegally exporting to Israel 810 electronic switching devices. See CLUSTER, Page 2.



President Corason C. Aquino announcing Wednesday that he had decided to ban rallies by backers of Ferdinand E. Marcos, the former Philippine president. Page 2.

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See CHURCH, Page 2

## Hussein and Arafat: Is It the 'End of the Line'?

By John Kifner

AMMAN, Jordan — Military policemen, heavily armed and armed with pickup trucks bristling with 50-caliber machine guns, cut about the business of shutting down the Palestinian Liberation Organization's offices in Amman on Tuesday, sealing the doors and windows.

The reaction among Palestinians, who often say they suffer more at the hands of Arab governments than from Israel, is equally grim.

uncertainty and drift, according to Jordanian, Palestinian and diplomatic sources here.

The break appears to be a turning point. The king has told visitors that he has come to the "end of the line" with Mr. Arafat.

The reaction among Palestinians, who often say they suffer more at the hands of Arab governments than from Israel, is equally grim.

"Will it always be my fate to turn over our offices to Arab security?" said an Arafat loyalist who previously was expelled from Syria.

Amman supporters for allegiance. But beyond the struggle against the PLO, the king also faces these domestic problems:

- An economic recession sweeping across the Arab world because of the crash of oil prices, affecting Jordan because it has supplied skilled workers to the oil-producing Gulf nations and they are being laid off.
- Failure of the king's diplomatic initiatives, ranging from refusing some requests to the recent collapse of Hussein's moves to reconcile Syria and Iraq.
- A lack of any apparent results from his own reconciliation with President Hafez al-Assad of Syria.

• A division in the Jordanian cabinet over the policy of seeking an alliance with Syria and Iraq.

• Criticism of the king's strict rule not only from Palestinians but from other Jordanians ranging from Moslem fundamentalists through Westernized liberals to outlandish Communists.

• A crackdown against this criticism by security forces, notably the arrest in May by the police and students.

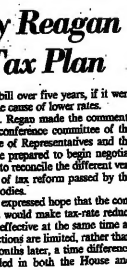
## Compromise by Reagan Is Offered on Tax Plan

By Anne Swanson

WASHINGTON — President Ronald Reagan made the comments as a conference committee of the House of Representatives and the Senate prepared to begin negotiations to reconcile the different versions of tax reform passed by the two bodies.

He expressed hope that the conferees would make tax-rate reductions effective at the same time as deductions are limited, rather than as the law now stands, if revenue raised by these changes were used to set the top tax rate at 7 percent. That is about half of the current top rate.

He also said the administration could consider accepting a larger 30 percent increase on business than the 100-billion shift from individuals to companies proposed in the Senate bill over five years, if it were for the adoption of the principle.



Donald T. Reagan

Donald T. Reagan said, "It is a remarkable situation. All of these things, the economic situation, the power of the security apparatus have come together before like this."

Lacking natural resources, Jordan has made its way by one of the most highly developed educational systems in the Arab world that has produced professionals now working abroad.

Amman has grown from a backwater to a capital city with white stone villas paid for with expatriate earnings and they like it so much that they have built on a promise that Amman would replace Beirut as the business center of the Middle East.

But the engineers turned out by the educational system have been increasing difficulty finding jobs, regrettably as the Gulf region is beginning to fall. The hotels are full and empty and there are few occupied floors in the office towers.

## U.S. Explorers Set Out to Descend to Titanic by Sub

By Philip J. Hiltz

WOODS HOLE, Massachusetts — Oceanographers from the Woods Hole Oceanographic Institution, took some blurry black-and-white photographs from an unmanned platform.

The robot, which is 28 inches (three-quarters of a meter) long, will be tethered to the submarine by a 200-foot (60-meter) line. It is to enter the Titanic's darkened hull and take color photographs of the ship's interior.

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## Bomb Attacks in Paris, Munich Leave 3 Dead

### Guerrillas Say They Killed Siemens Aide

By Wieland Schmitz

MUNICH — A senior executive of the Siemens electronics group was killed Wednesday in a bomb attack, and guerrillas of the left Red Army Faction said they were responsible, the police said.

Karl Heinz Beckurts, 56, a member of the Siemens managing board, and his driver, Eckhard Groppe, 42, died when a remote-controlled bomb attached to a tree virtually demolished the car in which they were traveling to work in Munich, a police spokesman said.

### Direct Action Is Suspected in Police Death

By Judith Nigler

PARIS — A bomb ripped through an annex of police headquarters in central Paris on Wednesday, killing a senior police official and wounding at least 22 persons, three seriously, officials said.

The bomb, which police estimated contained 20 pounds (9 kilograms) of explosives, demolished the fifth and sixth floors of offices housing an anti-crime squad.

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HOWE IN AFRICA — Sir Geoffrey Howe, the British foreign secretary, left, with President Kenneth Kaunda of Zambia before their talks Wednesday in Lusaka. The two differed sharply over the question of economic sanctions against South Africa. Page 2.

GENERAL NEWS

- The Reagan administration has decided to give the CIA operational control of U.S. aid to Nicaragua. Page 3.
- If sanctions come, some South Africans look to Swaziland as a "back door" for trade. Page 5.

SPORTS

- Nigeria and Ghana will boycott this month's Commonwealth Games in Edinburgh. Page 17.

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## Kaunda Meets Howe; They Differ Sharply on South Africa Sanctions

**LUSAKA, Zambia** — Sir Geoffrey Howe, the British foreign secretary, differed sharply Wednesday with President Kenneth Kaunda of Zambia over the effectiveness of economic sanctions as a means of ending apartheid in South Africa.

Sir Geoffrey, here on behalf of the European Community to promote a dialogue between representatives of South African blacks and the white South African government, reiterated the view held by Britain and some others that sanctions would result in more violence and misery.

At an EC summit meeting last month, Britain and West Germany opposed proposals by other members for comprehensive sanctions against South Africa. The EC has agreed to consider sanctions in three months if Sir Geoffrey's mission fails.

Mr. Kaunda said that only sanctions could bring an end to apartheid, which he likened to the system of Nazi Germany.

"We call upon Britain to lead the way against Nazism in its new form in South Africa," Mr. Kaunda said in welcoming Sir Geoffrey, president of the European Community Council of Ministers.

Mr. Kaunda said that a failure to impose sanctions would result in a "holocaust."

Sir Geoffrey replied: "We don't find it possible to accept the idea that one last push from outside through comprehensive sanctions will achieve what we all wish and will bring down apartheid quickly."

"I think surely that's an illusion and that economic hardship would actually sharpen the confrontation. The option of peaceful negotiation certainly won't lead indefinitely but it is an option that we are going to pursue."

Negotiation, he said, "will end apartheid more quickly, more peacefully, and I think I speak for the European Community as a whole, will slow change and progress."

## Pretoria Emergency Rule Facing a Court Challenge

**JOHANNESBURG** — A South African court has agreed to hear a challenge to the emergency rule imposed last month.

The Supreme Court of Natal province in Durban is to hold a hearing Monday on the petition, filed by the predominantly black Mental and Allied Workers Union.

In arguments before the court Tuesday, union officials said the regulations that accompanied the emergency are invalid because President P. W. Botha issued them before the state of emergency itself was proclaimed on June 12.

The union officials also said an emergency regulation prohibiting "subversive statements" is too vague and therefore unenforceable. The regulations give the authorities sweeping powers and place severe restrictions on journalists, who may not quote "subversive statements," report the activities of security forces without official permission, or reveal the names of people implicated without charge.

Three major labor unions have asked attorneys to file a legal challenge to the government's ban on indoor meetings by certain groups, a lawyer in the case said Wednesday.

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Rodolfo Sarsaba and his 2-year-old son, who died of malnutrition in a Negros slum.

## CHURCH: Bringing God and Justice to Filipino Poor

(Continued from Page 1)

the outlawed National Democratic Front.

The front, security authorities say, is the Communist main support. Father Madra said the Communist main support. Father Madra said the Communist main support.

Other priests, he said, had been driven to the hills by the repressive regime of President Ferdinand E. Marcos, whose 20-year rule was ended in February by a military revolt and popular uprising in support of Corason C. Aquino.

The Reverend John Carroll, an American priest teaching at the Ateneo de Manila University, said that although Christians for National Liberation members represented only a small proportion of the religious hierarchy and lay workers, they were highly motivated, talented, well organized and fairly well funded from abroad.

"So they have been able to project a disturbingly large image," he said. In its document on "Christian Freedom and Liberation" issued in April, the Vatican sought to reconcile social action with orthodox Catholic teaching by distinguishing the Christian message from both Marxism and capitalism.

Father Madra said his group drew its members from Protestant and Catholic churches, as well as from the Catholic Church, with a clandestine membership that included more than 3,000 of the 40,000 to 45,000 Christians in the Philippines.

In a speech last week to a Catholic women's group, Defense Minister Juan Ponce Enrile warned that "ideological wolves, so to speak, are misleading, confounding and destroying the church." He said there had been attempts to recruit the Catholic Church to become "engaged in the murky field of politics and ideology."

But, Mr. Enrile said, this charge was too strong and, at times, was exaggerated. "While it is true that there have been attempts to recruit the Catholic Church to become 'engaged in the murky field of politics and ideology,' it is also true that the church has a long history of social action and justice."

The document, which emphasized "spiritual" as distinct from "temporal" or "earthly" liberation, said class warfare was neither acceptable nor inevitable.

Cardinal Sin, the most senior member of the Catholic hierarchy in the Philippines, said he believed that the almost bloodless removal of the Marcos regime by moderate forces had renewed the people's hope for a better future and had done much to stem the growth of radical influences within both the church and society.

## TAX: Bargain Sought

(Continued from Page 1)

line would be that the 27 percent is very attractive.

Mr. Regan's remarks, made to an invited group of reporters, were intended to call attention to a speech on tax revision that Mr. Regan is to deliver Thursday.

The speech and Mr. Regan's remarks were planned partly to ensure that the president and the Republicans retain credit for tax revision.

The Alabama speaker will mark the first of a series of public statements the president will make on what he has called his No. 1 domestic priority as it faces its first legislative hurdle, the conference committee set to convene next week.

The White House, as well as hundreds of lobbyists who are preparing to vote the congressmen and senators, will be in the room for the two bills, says the conference as an enormously important event at which the final decisions on many far-reaching tax provisions will be made.

Mr. Regan's remarks appeared to be consistent with the preliminary comments given by the chairman of the House Ways and Means Committee, Dan Rostenkowski, Democrat of Illinois, and the Senate Finance Committee chairman, Senator Bob Packwood, Republican of Oregon. Both said that, ultimately, the law should be a fair one for workers who are not vested in company pension plans.

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## Aquino Bars Pro-Marcos Rallies, Asks Loyalty Oath

**MANILA** — President Corason C. Aquino issued a ban Wednesday on rallies and demonstrations by supporters of Ferdinand E. Marcos, the former president, and barred leaders of an abortive revolt from leaving the Philippines.

Mr. Aquino said the would no longer allow rallies that would further the "treasonous cause."

She did not use the word revolt or coup, but described the takeover of the country's leading hotel by pro-Marcos forces and the proclamation of a new government as an "illegal act of defiance."

After a rally on Sunday in a Manila park, Mr. Tolentino, 75, had himself sworn in as a vice president and he would act as president until Mr. Marcos returned from his exile in Hawaii.

Hundreds of Marcos loyalists occupied the state-run luxury Manila Hotel. The attempt to install a new government fell apart after a police raid.

Mr. Aquino did not say what action she would take if the leaders of the revolt refused to pledge their allegiance to her temporary constitution.

"Certain people have trifled too long with the dignity and stability of the new constitutional order," she said.

President Ronald Reagan said in an interview released Wednesday that he had seen no evidence linking Mr. Marcos to political unrest in the Philippines and that the exiled leader was "welcome here as long as he wants to stay."

Mr. Reagan dismissed suggestions that Mr. Marcos had abused U.S. hospitality through involvement in the opposition.

Mr. Aquino's spokeswoman said the president was interviewed by the New York Daily News.

He criticized Mr. Marcos with sweeping tragedy by declaring to the rebellion that prompted him to flee the Philippines.

Mr. Reagan said that he had seen no evidence linking Mr. Marcos to political unrest in the Philippines and that the exiled leader was "welcome here as long as he wants to stay."

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## WORLD BRIEFS

### Libyans in Athens Deny a Staff Cut

**ATHENS (UPI)** — The Libyan diplomatic mission here issued a denial Wednesday in reaction to Greek statements that almost half the Libyan staff in Athens was being removed.

A spokesman for the Libyan mission, formally called the Libyan People's Bureau, said he knew nothing about a reported staff reduction.

On Tuesday, Greek officials said that up to 20 of the estimated 35 Libyans employed by the mission would leave the country. A spokesman for the mission said the mission was withdrawing the staff members of its own initiative.

### Typhoon Claims Lives of 20 Filipino

**MANILA (AP)** — A typhoon designated Peggy battered the densely populated Philippine island of Luzon on Wednesday, triggering floods in four northern provinces and landslides that killed at least 20 persons, it authorities said.

The Office of Civil Defense and the Red Cross said 18 of the victims were buried by landslides in and around the mountainous resort city Baguio, 125 miles (200 kilometers) north of Manila. Three other persons were reported missing. Two persons were reported electrocuted at several houses were destroyed in Pangasinan. One of several roads where heavy flooding was reported after two days of rain, A Red Cross official, Irineo Zabala, said he expected the death toll to climb as communications are restored with affected regions.

### Diet to Meet July 22 on Prime Minister

**TOKYO (AP)** — A special session of the Diet is planned for July 22 when the prime minister will meet and in October. But the governing Liberal Democratic Party's election victory on Monday.

The Kyoto News Service said that after Prime Minister Yasuhiro Nakasone's expected re-election as prime minister at the weekend, probably would resign his cabinet for the fourth time since he became prime minister in late 1982.

Under the current party rules, Mr. Nakasone's tenure as party president would be limited to one year. But the party's landslide election victory last week has increased the possibility that his supporters will amend rules to allow him a third two-year term.

### Shiites Reportedly to Free Frenchman

**BEIRUT (AP)** — The Iraqi newspaper Al-Nahar reported Wednesday that Marcel Carton, a French diplomat held captive by Shiite Muslims, would be freed soon.

It quoted an unnamed Iraqi ranking diplomat working in Beirut as saying Mr. Carton, the French Embassy protocol officer, would be freed as a result of a "fruitful negotiation."

Mr. Carton, 62, was abducted West Beirut, which is largely Shiite, on March 22, 1985. He had been claiming responsibility for his abduction along with abduction of three other Frenchmen on March 22, 1985. It was reported that in captivity.

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# From Mangled Minicars to Plastic Torsos, Visual Aids Are Latest Way to Sway Juries

By Caryle Murphy

Washington Post Staff Writer

WASHINGTON — When federal prosecutors called Ronald W. Pell, a 39-year-old man, to the office in the U.S. Attorney General's building in Washington, they told him to bring a large color photograph of the victim, a young woman, to the trial.

The photograph taken by the Federal Bureau of Investigation of a map and an enlarged copy of Mr. Pell's bank statement was "a calculated effort," said the U.S. attorney in Maryland, William J. Wilcox, to bolster the jury's confidence in the government's case. Mr. Pell's confusion to FBI agents of his change activities.

"We didn't have a lot of corroborative evidence," said Mr. Wilcox. "If we could show a picture, and say, 'This is the victim, and here is a photograph of her,' it sort of lends a little color."

"It bolsters the fact that these gardens do exist," he added.

Words alone, many lawyers contend, are no longer enough to make a good case. Attorneys in criminal and civil cases increasingly are supplementing their verbal arguments with illustrations in a variety of media for today's visually oriented juries.

Legal experts say that lawyers are turning over more sophisticated and expensive aids into the courtroom, from multi-

colored charts to computer-generated video simulations.

Smart M. Spitzer, a New York trial lawyer and legal author, said: "I think people, with television and with publications like USA Today, are used to seeing things in graphics, especially young people." Visual aids are particularly helpful, Mr. Spitzer said, in districts where juries do not allow jurors to take notes during trials that can last weeks or months.

"As recently as 10 years ago," said a Dallas lawyer, Wendell Turley, "I remember lawyers complaining about the use of black and white photographs in the courtroom. We're only now starting to become sophisticated about it."

Exactly how sophisticated is being demonstrated by a visit to Litigation

Communications, an Alexandria, Virginia, company that is one of a few across the country that cater primarily to lawyers.

From Ted Ciccone's drawing board have come scale models of a nuclear reactor, a gas-drilling well and the "mini-lock" brake system of a Buick Electra. His hand-drawn sketches are stage-by-stage diagrams of how a worker's hand was crushed by a computer from blueprints, the videotaped re-enactments of car crashes using miniature models.

Videotapes portraying "a day in the life" of someone who is coping with a catastrophic injury are kept under 20 minutes "so that the jury doesn't get bored," Mr. Ciccone said. "I tell my clients the court's the stage, he's the star and I'm the program."

"I'm not going to guarantee" that the exhibits "will win a case," Mr. Ciccone said. "But it will make it simple to the jury."

The latest and "most" in visual aids, according to Dennis C. Simon, a Washington lawyer and author on the subject, is computer-generated evidence shown on television screens. Drawn to a computer from blueprints, the animations allow a complicated piece of machinery or a huge industrial plant to be seen from different angles.

The graphics spur interest in dull and complicated subjects. "You can't afford to have the person who's going to make the critical choice doing," Ms. Simon said.

"Judges and jurors trust these," she said. "Because they think a computer doesn't have the bias of a lawyer's drawing might."

Attention to detail in trial exhibits is important, said David R. Rahn, the Internal Revenue Service's "trial illustration" Mr. Rahn prepared charts summarizing tax evasion by a former Central Intelligence Agency analyst, Larry Wu-Tai Chin, for his espionage trial in February in Alexandria.

Prices range from \$65 for a simple enlargement of a document or photograph to \$25,000 for a complicated scale model or computer-drawn video.

An attorney in Alexandria, Michael J. Miller, said he has spent up to \$7,000 on graphics for a case, sometimes as a tactical maneuver before a trial begins. He said he had received offers to settle cases for more than \$100,000, and in one case, \$250,000, within 24 hours after the opposition saw what Mr. Ciccone had prepared.

During the Chin trial, government prosecutors displayed four-foot (1.2-meter) blowups of pages from Mr. Chin's diaries. As in the Pell case, defense lawyers said that much of the information presented by the government in exhibits was not at issue. The charts, maps and pictures were intended to impress the jurors.

"Ninety-nine percent of what was on the charts was not in dispute," said Mr. Chin's lawyer, W. Gary Kohlman. "But it still had an impact."

## IA to Have Control of Contra Aid

By Doyle McManus

Los Angeles Times Staff Writer

WASHINGTON — The Reagan administration has decided to give the Central Intelligence Agency operational control of U.S. aid to Nicaraguan rebels, according to senior officials.

The decision would end the two-year ban that Congress placed on CIA giving the "contra" direct military assistance. The ban was imposed because the agency had been accused of funneling money to the rebels.

The decision also would open the way for an escalation of the guerrilla war against the Sandinista government in Managua.

Mr. McManus said that President Ronald Reagan had not made a formal decision on how to administer the \$100 million in aid that was approved by the House of Representatives last month, with state endorsement expected soon.

Senior administration officials said they had reached a consensus that the CIA should run the program, that the State Department should provide overall policy guidance and that the Department of Defense should lead training and logistical help if the aid is, as expected, on the way.

The United States government only one agency which handles foreign aid should provide overall policy guidance and that the Department of Defense should lead training and logistical help if the aid is, as expected, on the way.

The State Department said it has the policy lead and the CIA has the operational lead. Mr. McManus said this funding, more any provided before, will be a major expansion of the CIA's military-surge wing.

This is a program that is unlike other, the State Department said. "We're not talking about a paramilitary operation — a military operation. There's a tiny view on the part of the agency that this is a historic program."

If it works, it can erase years of confusion about the CIA's role in the aid. "If it works, it will be a relief for others to follow."

Within that basic understanding, however, several contentious issues may arise, reflecting some of the same problems that beset the CIA's earlier, officially secret program of support for the contra.

Some officials say the CIA has a slow to pressure the rebels to eliminate political and human rights reforms. Others in the State Department say they fear that it may repeat the kind of mistakes that in part led Congress to halt the aid program in 1984, when the CIA was criticized for loose supervision of the rebels' use of its own contract.

The chairman of the House intelligence committee, Representative H. Hamilton, complained that the CIA in charge would make the contra war official — and make it difficult for Congress to adequately oversee the program.

I'm very concerned about that state I don't think we're sufficiently staffed to follow the expenditure of that \$100 million program," Mr. Hamilton, an Indiana Democrat.

This program is turning into a managerial problem, a formidable logistical problem, he said. "And I am not by any means confident that the agency has the staff and ability to carry it off."

The CIA secretly provided the rebels with more than \$85 million in 1981 until 1984, when Congress halted the aid in an uproar over charges by the agency's staff of Nicaraguan harbors.

The mining had been explicitly provided by the State Department, according to some accounts. Mr. Reagan himself, but the CIA took the brunt of the criticism, only because some members of Congress had been misled.

Congress then barred the agency from aiding the rebels. Even when approved \$27 million in nonmilitary aid, Congress stipulated that CIA could not administer the aid. As a result, the State Department set up a special agency, the Foreign Humanitarian Assistance Office, to run the program.

The Tuesday officials of that office were told to begin closing down their operation.

Despite the ban on CIA military aid, the agency has carefully maintained its relationship with the contra for the last two years, officials said. Agency operatives visited rebel camps to gather information, to provide communications equipment and military intelligence and to train in secret funds for political operations.



Mother Teresa speaking at a suburban Havana church after meeting with President Fidel Castro. She said he may permit the introduction of the Sisters of Charity in the country.

## Immigration Talks Bolstered as Cuba Drops Radio Martí Protest, U.S. Says

By Bernard Gwertzman

New York Times Staff Writer

WASHINGTON — As part of a possible agreement on resuming immigration with the United States, Cuba has reportedly dropped its insistence that Washington cease operations of Radio Martí, which broadcasts to Cuba, according to U.S. administration officials.

Instead, the Cubans indicated that they are seeking an agreement from the United States recognizing their right to broadcast over an AM, or medium-wave, frequency in the United States to match the

Radio Martí transmissions to Voice of America, the officials said Tuesday.

Negotiations began Tuesday in Mexico City on resuming the immigration accord that was suspended last year by President Fidel Castro of Cuba, when Radio Martí began broadcasting.

Until now, the Cubans had insisted that the immigration accord could not be resumed until Radio Martí went off the air. No details on the talks Tuesday were available, and it was unclear how long the discussions might take.

The new approach on seeking

equal access in the United States was described as more acceptable by Reagan administration officials.

One official said the United States was prepared to have a joint statement recognizing the right of both countries to broadcast, so long as it was consistent with the rules of the International Telecommunications Union. The union seeks to ensure that one country's broadcasts do not drown out another's.

The December 1984 immigration accord is the only significant agreement between Reagan administration and the Castro government.

It provided for the repatriation to Cuba of about 2,700 Cuban criminals and mental patients who came to the United States as part of the 1980 boatlift from Mariel.

In return, the United States agreed to resume processing the immigration from Cuba of about 3,000 former political prisoners and to issue normal immigration visas again to as many as 20,000 Cubans a year.

Mr. Castro, angered by the use of the name of José Martí, the Cuban independence hero and poet, suspended the immigration accord on May 20, 1985, within hours of Radio Martí's inaugural broadcast.

Radio Martí broadcasts news and entertainment on the regular AM band, as well as on short wave.

It replaced a regular Voice of America program for Latin America that had been on AM. The regular Voice of America programs are meant to report about developments in United States.

In recent weeks, the Cubans have allowed the resumption of air flights to Cuba by Cuban-Americans visiting relatives, as an apparent sign of a desire to ease relations, Reagan administration officials said. They have also eased additional political prisoners.

Mr. Castro met Tuesday with Mother Teresa of Calcutta, the winner of the 1979 Nobel Peace Prize for her work among India's poor, the Prensa Latina news agency of Cuba said, according to The Associated Press.

The Prensa Latina dispatch, reprinted in Mexico City, gave no details of the talks, but said that Mother Teresa had arrived in Havana for a brief visit at the invitation of the Roman Catholic Episcopal Conference of Cuba.

## U.S. Bans Preservative In Fruits, Vegetables

By Irvin Molinsky

New York Times Staff Writer

WASHINGTON — The Food and Drug Administration has banned the use of sulfite preservatives in fresh vegetables and fruits in the United States.

The ban, announced Tuesday, had been expected after months of investigation and scientific testing. It is to become effective Aug. 8 and apply to retail sales in both food stores and restaurants.

It is expected to have its greatest effect in restaurants, because many of them use sulfite-containing additives to keep vegetables and fruits fresh-looking. Incidents of allergic reactions to sulfites have increased with the growing popularity of salad bars.

Sulfites have been linked to 13 deaths and many illnesses, mainly among asthmatics. Consumer protection group leaders and some members of Congress said the ban does not go far enough and should include sulfites in prepared foods.

Michael Zeller, a lawyer with the Center for Science in the Public Interest, a consumer group that petitioned for a ban on sulfites in food in 1981, said: "We are happy that the FDA did what it finally did, but it falls far short of protecting people from the life-threatening hazards posed by sulfites."

Mr. Zeller said that of 500 reported severe reactions linked to sulfites, 40 percent had involved fresh vegetables and fruits. He said the other reactions were linked to sulfites in prepared potatoes sold to restaurants or directly to consumers in supermarkets, and in dried fruit, shrimp and wine.

The chemicals affected by the order are sulfur dioxide, sodium sulfite, sodium bisulfite, potassium

bisulfite, sodium metabisulfite and potassium metabisulfite. The FDA had listed these as "generally recognized as safe" food additives.

In defending his order, the commissioner of food and drugs, Dr. Frank A. Young, said: "We took the action as rapidly as we could for several reasons, especially in recognizing that the major problem was in the salad bars and in fresh fruits and vegetables."

He said that potatoes had accounted for 6 percent of the sulfite complaints received by the FDA, while salad bars accounted for 28 percent. Dr. Young said that the decision had been made to go after the biggest problem first and that other foods remain under investigation.

Asked the likely action on sulfites in potatoes, he said: "We will take it out where there are substantial problems. In others, we are trying to figure out the appropriate course of action."

The Bureau of Alcohol, Tobacco and Firearms has jurisdiction over the contents of alcoholic beverages. An official of that agency said Tuesday it soon would require labeling for relatively high amounts of sulfites. In alcoholic beverages, sulfites protect color and flavor.

Richard A. Mascolo, chief of the bureau's wine and beer branch, said that regulations were in the final stages of review that would require labels for beverages with more than 10 parts per million of sulfites. This would affect mainly wines. Mr. Mascolo said, noting that they generally ranged from 50 to 150 parts per million of sulfites.

He said that until labeling is required, people thought to be allergic to sulfites, particularly asthmatics, should avoid drinking wine.



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TRASH OVERFLOW — A passerby tosses a newspaper onto a pile of garbage that has been mounding on a Philadelphia street since a municipal strike began July 1. An emergency pickup plan went into effect Tuesday.

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It is apparently a heart or circulatory problem," said Alfred Seid, 67, for Hess, the sole prisoner among the Soviet, British and French World War II



## If Sanctions Come, South Africans Look to Swaziland as 'Back Door'

By Allister Sparks  
*Washington Post Service*  
MBABANE, Swaziland — The big entering covered one side of the export shipping containers, "manufactured in the Kingdom of Swaziland," it proclaimed.  
"We like to identify with the country," the 25-year-old young executive, Peter Jones, explained. "We do everything to avoid identifying with South Africa."  
He stopped short, apparently realizing that he may have verged on an indiscretion since he is head of a South African-controlled textile mill that has just been set up in this small black kingdom that borders white-ruled South Africa.  
"Not that we are against South Africa, certainly not," he added.  
In that moment, however, Mr. Jones, managing director of a \$26-million enterprise aimed at the export markets of the United States and Europe, revealed what is on the mind of a growing number of South African businessmen as the threat of economic sanctions against South Africa looms.  
They are looking for a back door

through which to trade, and Swaziland is the most promising one.  
It is often heard that if sanctions were applied against South Africa because of its system of racial separation, the small black neighbors, such as Swaziland, Lesotho and Botswana, would be the hardest hit. The South African foreign minister, P.W. Botha, has pointed out their dependence on South Africa for everything from food and jobs to gasoline and electricity.  
Three-fourths of Swaziland's revenue comes from trade with South Africa, and 16,000 of its people, nearly 12 percent of its officially employed labor force, have jobs there. Mr. Botha has warned that these workers might be sent home if sanctions were applied.  
"Swaziland's dependence on the South African is clear," he said.  
"If they wanted to, they could literally turn out the lights," said Angela Mbuli, the permanent secretary at Swaziland's Ministry of Finance. "I don't know what we would last a month."  
But if South Africa chose to use Swaziland as a back door to evade a trade

embargo or even a denial of landing rights to its national aircraft, this country could prosper as Hong Kong has done by being an outlet for China.  
Xolile Guma, head of the economics department at the University of Swaziland, said the country "could not be as much of a back door to South Africa as for Rhodesia, but it could make a significant contribution."  
He was referring to the way Rhodesia evaded sanctions applied by the United Nations for 15 years against South Africa's white-minority government after it declared unilateral independence in 1965.  
It is widely said that had sanctions failed in Rhodesia, Mr. Smith eventually was forced to hand over power to Robert Mugabe's black government, but critics of his government contend that Mr. Smith would not have lasted as long as he did except for the heavy back-door trade with neighboring South Africa provided.  
"South Africa has no powerful ally in Antarctica," has become the retort to those who say sanctions would not work.

But a growing number of businessmen say Swaziland could be a small ally.  
They say that when the Commonwealth meets in August to consider collective sanctions against South Africa, Swaziland, Lesotho and Botswana will plead that they should be exempted.  
The plea will very likely succeed, Mr. Guma said. If so, that would place Swaziland, as politically the most conservative and economically the most suitable, in a position to prosper from a back-door relationship with South Africa.  
People in government here stress that any such relationship would have to be aboveboard.  
"There is no way we are going to allow false 'made in Swaziland' labels," said Derek von Wissel, the country's minister of trade and commerce.  
Some South African exporters have tried false labeling, hoping to get around consumer boycotts of their products. Mr. von Wissel said that "people who have turned up in Canada, although Swaziland produces none. He said that when the government learns of

this it alerts the importing country immediately."  
"We have to protect our credibility," he said. "We are too small to start doing things we shouldn't be doing."  
Mr. Guma adds a similar opinion, but added, "Even on the legal level, it is a mistake to hold a lot of eggs in one basket. It would be a mistake to do that with South Africa, and it could mean a big boom for Swaziland."  
To some extent the boom has already started.  
What the potential investors discover is that Swaziland offers not only an escape from sanctions and boycotts, but also gets preferential treatment as a member of several international organizations, while still having the status of a South African market on its doorstep.  
As a member of the Lomé Agreement, it gets the preferential treatment accorded to Third World countries in the European Community.  
As a member of the Commonwealth, it gets preferred treatment from Commonwealth countries that are not mem-

bers of the community, like Canada and Australia.  
As a member of the Preferential Trade Agreement among east, central and southern African states, it gets preferred treatment there, too.  
South African businessmen have noted that under these agreements, only 25 to 30 percent of a manufactured product needs to be completed in a country to qualify for its certificate of origin.  
Thus, a South African company can set up a subsidiary in Swaziland, send it goods three-quarters finished for completion, then ship them out through South African ports without fear of boycotts. The goods could be sold at preferential rates in some of the world's most lucrative markets.  
But not everything is rosy. The steep decline in the value of South Africa's currency, the rand, to which Swaziland's lilangeni is linked, has doubled the cost of servicing the kingdom's \$83 million foreign debt in value. And if the rand continues falling, the government said, it will have to consider severing the currency link.

## Box Office for Israel Army Film

Military Approves Despite Hard Questions on Lebanon

By William Claiborne  
*Washington Post Service*  
JERUSALEM — A feature film produced by the Israeli Army, designed to stimulate discussion of military and political issues, has been approved for general distribution by the Israeli Defense Forces. The film, titled "Ricochets," is a 90-minute production that depicts the Israeli military's operations in Lebanon. It is the first of a series of films that the army plans to produce in the future. The film is being shown in theaters across Israel, and it has received mixed reviews. Some critics praise it for its realistic portrayal of the military, while others criticize it for its propaganda-like message. The Israeli Defense Forces have approved the film despite some hard questions about its content and its potential impact on the public.

without the only luxury we can give — the knowledge of who is 'good' and who is 'bad,'" said the film's writer and director, Eli Cohen.  
"Usually there's a purpose," Mr. Cohen said. "That's why the planners of campaigns draw arrows on maps. No clouds and fog. In Lebanon, it was constantly a matter of making decisions without adequate information."  
"Ricochets" was filmed in southern Lebanon in a 24-day period after the Israeli Army completed its withdrawal last June amid daily attacks by Shiite Muslim militiamen. It portrays a young Israeli officer who confronts the brutality of war and military occupation and struggles with his conscience. In the end, he is countermanded by an order from his commander in an effort to spare civilian lives and is seriously wounded as a result of his decision.  
There is constant tension be-

tween the young platoon leader, Gadi, and his company commander, Tuvia. The commander regards Lebanon as a cursed land and would prefer to see hundreds of Lebanese civilians suffer than lose one of his own men.  
A series of incidents that shake Gadi's convictions unfold with gripping reality. A popular member of the platoon is killed in a battle with a Lebanese soldier. A local girl with whom another soldier falls in love turns out to be a member of a militant Shiite group. A Lebanese boy to whom another soldier becomes attached is accidentally machine-gunned to death in an ambush in which Gadi's troops indiscriminately fire at running bushes.  
In other scenes Gadi raises moral objections to his commander's treatment of Lebanese civilians at roadblocks and during searches of houses. In some of the cases there is an underlying tactical message that failure to deal firmly with the local population could compromise the safety of the men in the platoon.



AN OUTSTANDING PLEBE — Byron Hopkins stood head and shoulders above the 1,367 other men and women cadets as they took the oath of enlistment for four years of academic and military education at the U.S. Naval Academy in Annapolis, Maryland.

## Rickover Backed Restart of N-Plant

### In Exchange for Utility's Donations

By Cass Patterson  
*Washington Post Service*

WASHINGTON — General Public Utilities Corp. contributed \$380,000 to an educational foundation started by Hyman G. Rickover, the retired admiral, in return for a report recommending that the utility be permitted to restart its undamaged nuclear reactor at Three Mile Island.  
The report by Admiral Rickover, who died Tuesday, was issued in November 1983 and became the centerpiece of the utility group's successful quest for permission to restart its Unit 1, situated near Harrisburg, Pennsylvania.  
The unit was restarted in October, nearly seven years after the nation's worst commercial nuclear accident disabled its sister reactor.  
The arrangement with Admiral Rickover was disclosed Tuesday by his son, Robert M. Rickover, who said he was making the information public because he wanted to "clarify" his father's views on the dangers posed by nuclear weapons and nuclear energy.

clear power plant he would resign as his last prestige."  
Mr. Rickover, an economist living in Toronto, said his father told him that General Public Utilities had agreed to pay \$25,000 monthly to the Hyman G. Rickover Foundation until the plant was restarted.  
A spokesman for the utility, which contributed \$380,000 to the foundation from September 1983, when Admiral Rickover was asked to assess the utility's management competence, until last March.  
Unit 1 returned to full power in January. In March, the U.S. Supreme Court declined to hear an appeal that it be shut down before further hearings took place.  
Mr. Rickover said that the chairman of General Public Utilities, William G. Kuhns, had requested the safety assessment, but that the

contributions to the foundation were Admiral Rickover's idea.  
"There was no specific agreement when our chairman first asked the admiral to do this," Mr. Rickover said. Admiral Rickover did not accept compensation or requested a contribution to the "Rickover fund," he said.  
The Rickover report, which was prepared with the help of three former associates from the U.S. Navy's nuclear program, coordinated the utility's nuclear division and had the management competence and integrity to safely operate TMI 1.  
In a statement, Mr. Rickover said that his father "never wavered in his belief that the world's dangers from nuclear weapons or accidents at nuclear power plants were inevitable unless they could be scrapped."

## Clarence K. Streit Dies; Urged Union of Nations

New York Times Service

NEW YORK — Clarence K. Streit, 90, a former journalist who advocated a federal union of democracies, died here Sunday at his home in Washington.  
Mr. Streit joined The New York Times in 1925. He was sent to Geneva in 1929 as League of Nations correspondent, a post he held for a decade. During that time he devised a plan for a federal union to be made up of the United States and 14 other democracies, including Canada, Australia, New Zealand and several European nations.  
A book, "Union Now," published in 1938, elaborated on the union he envisioned, which would have been organized something like the United States. In 1946, he became editor of Freedom and Union, a magazine published in Washington that presented his

(AP) — Robert S. Lopez, 75, an author and history professor who specialized in the medieval and Renaissance periods, died here Sunday of cancer.  
Professor Lopez was the son of Sabatino Lopez, an Italian playwright. He joined the faculty at Yale University in 1946, retiring in 1981. He also taught at other universities in the United States and Europe. He wrote 14 books and more than 100 scholarly papers. His best-known book is "The Birth of Europe" and "The Commercial Revolution of Europe."  
■ Other deaths:  
Chandra Shekhar Singh, 60, petroleum minister of India, Wednesday of cancer in New Delhi.  
Jens Jensen, 74, prime minister of an independent Ukraine after Germany's invasion of the Soviet Union in 1941, Saturday in Munich.  
Dillon (Coby) Russell, 65, a bebop jazz bandleader and one of the first African-American jazz musicians in New York.

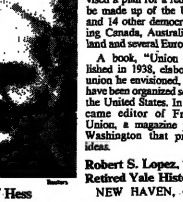
## Less, 92, Hospitalized in West Berlin

Reuters

BERLIN — Hitler's former deputy, Rudolf Hess, 92, was being held Wednesday for circulatory problems at the British Military Hospital in West Berlin after his arrest from Spandau prison, where he has been held for almost 40 years.  
"It is apparently a heart or circulatory problem," said Alfred Seid, 67, for Hess, the sole prisoner among the Soviet, British and French World War II

allies who guard Hess said he felt unwell on Saturday after a heat wave. He improved by Monday but asked Tuesday to go to the hospital.  
An Allied spokesman confirmed that since the 1920s, Hess had been under observation at the British Military Hospital but would give no details.  
"It is an alright thing," he said. "The Russians insist on strict security. Hess caused an international

sensation when he parachuted into Scotland in May 1941 on a mission still shrouded in mystery. He was held captive by the British until convicted of war crimes at the Nuremberg trials in 1947.  
Although the Russians requested the death penalty, Hess was sentenced to life imprisonment. He was sent to Spandau, a 19th-century prison in the British sector of Berlin, with other high-ranking Nazis.  
After Alfred Speer and Baldur von Schirach were released in 1966, he remained the only inmate.



Rudolf Hess

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## HILTON INTERNATIONAL EUROPE





## OPINION

## Soviet 'Peace Offers' Are Worth Exploring

By James Reston

WASHINGTON — First it was Margaret Thatcher and now it is Ronald Reagan who are trying to get Mikhail Gorbachev's "peace offers" seriously.

They are not asking Mr. Reagan to tell Mr. Gorbachev what, but only to test his sincerity in a series of Soviet meetings at Geneva this fall, at the United Nations in September and finally at a summit meeting before the end of the year.

It may not be possible to know what the Soviet leader's mind, they argue, even to know whether his latest overture has the support of his colleagues in Politburo. But, provided Mr. Reagan is clear about his own arms control policy, they say, he can be wrong in "going that last mile," as Mr. Reagan has repeatedly promised to do.

Mr. Gorbachev has changed his mind. It is a fairly obvious, you can hardly try to up a newspaper these days without seeing the change in his rhetoric and occasionally some modifications of some control policies. It is still trying to divide the United States from its allies, this time by suggesting that the Soviet Union is going to its old Russian tradition as a "great power." It is an interesting dinner for Mr. Mitterrand to know this week, Mr. Gorbachev's speech of Charles de Gaulle's vision, "Europe from the Atlantic to the Ural" riding itself of the entire burden of armaments.

"It is necessary," the Soviet leader said, "to get rid of the political thinking that views Europe as a theater of operations." Europe must set an example of coexistence among sovereign, different but peaceful countries, countries aware of their interdependence and building their relations on trust.

Washington would like to know what this means. At face value it would mean the abolition of the Soviet Union's claim

**The president's associates agree that, unlike some of his arms negotiators, he genuinely seeks an accord.**

to dominate the politics of its East European allies and "trust" them to exercise their "sovereignty" rights.

Surely this is not what Mr. Gorbachev meant, but it would be interesting to ask him whether he was willing to grant the East Europeans the independence he was recommending that the West Europeans demand from the United States.

Nevertheless, he also seemed to be trying to impress Mr. Mitterrand with his concern even for human rights. The Soviet Union, he said, is prepared for "international cooperation on humanitarian problems, and these," he added, "are not mere words."

This will be news to Andrei Sakharov, called in Gorbachev, and also to the Jews who cannot emigrate from the Soviet Union. It does not persuade Mrs. Thatcher or Mr. Mitterrand that the dawn of liberty has arrived behind the Iron Curtain. But they are not dismissing it as propaganda and they welcome it as a chance for further discussion.

Even Mr. Reagan's associates agree that, unlike some of his arms negotiators, the president genuinely wants an arms agreement. He is coming into his last two years with the largest federal debt in the republic's history. America is now the largest debtor nation in the world, with an alarming trade deficit.

So far, however, Mr. Reagan is leaving a legacy on the home front that cannot be reversed or even excused in the time he has left. Thus, some of his associates are urging him to demonstrate that he will go anywhere and talk about anything that might put an arms compromise in his historical record.

So far, however, Mr. Reagan has insisted that both his arms policies and his negotiating tactics have been right, that he has achieved peace through strength, that "liberty" is his policy at home and abroad and that he is willing to be judged on the "rightness" of that record.

In a column of "The spirit of liberty," Judge Learned Hand took a different view of "the spirit of liberty."

"I cannot define it," the judge said. "I can only tell you my own faith. The spirit of liberty is the spirit which is not too sure that it is right; the spirit of liberty is the spirit which seeks to understand the minds of other men and women; the spirit of liberty is the spirit which weighs their interests alongside its own without bias."

The New York Times

## LETTERS TO THE EDITOR

Mussolini grew "tired of forcing Austria to be independent." He abandoned a regime that had suppressed socialists and lacked a popular mandate. Ten percent of Austrians joined the Nazi Party, a high proportion that in Germany itself. Some of the worst war criminals were of Austrian origin.

The Christian Social Party was anti-democratic and anti-Semitic. In "Mein Kampf," Hitler acknowledged his debt to its founder, Karl Lueger. It was no good secret that Hitler's rise to power was an integral part of their country's history. Hitler will only cease to haunt the Austrian past when Austrians stop believing fairy tales about it.

MARK ALMOND, Oxford, England.

**Last Names First, Please**  
Congratulations to Jill Norgran for "Let's Revert to Last Names: Familiarity Breeds Contempt" (June 28). Last names have a place in society and should be used to address strangers, casual acquaintances and even many of the people one sees daily in the workplace.

In Europe this kind of familiarity—

the use of first names as a matter of course in daily business intercourse—is unthinkable, except perhaps in Britain. The French "Madame" and "Monsieur" cover a lot of ground. Encouragement of "madam" and "sir" might not be a bad thing for Anglo-Saxons.

MARY WACHTEL MAJUSCH, Brussels.

My compliments to Jill Norgran. A column on the matter of calling even just one stranger by their first names, implying an intimacy that does not exist, was long overdue.

In my youth this sort of thing was considered "fresh" and very bad form. There was an unspoken understanding, a social rule, that older people especially were always addressed formally, using Mr., Mrs. or Dr.; first names were reserved for children and servants, or close friends or relatives.

These days, social lines are blurred or obliterated and good manners are pretty much in disuse. To even speak of "social graces" is to bring on smiles. But good manners are basic. Politeness could well be taught in school, since it is apparently neglected in many American homes.

## Russia, Beware! Texas Has A Secret Agent Nonpareil

By Joe Murray

LUFKIN, Texas — I've about decided the United States is wasting money in paying to send spy satellites over Russia. Better they should just send my wife into the Moscow supermarkets. All you'd have to know is when and where the Kremlin secret-keepers do their shopping, and have her there. Before

**MEANWHILE**  
you know it, they'd be wandering up to her, complete strangers, and confessing their innermost intrigues.

At least that's the way it works in Texas. There's something about the woman that makes people want to tell her their life stories.

"I heard the funniest story from an old man at the supermarket," she said, setting down the groceries.

"That's nice," I said, rummaging through the sacks to see if she had found any of that jalapeno-flavored butter milk I've been wanting. "But right now I'm a little busy, so if it'll wait..."

"All about the time the preacher's wife had to sneak some beer out of his house. But if you'd rather not..."

"O.K.," I said.

What it was, he had asked my wife if she liked fried green tomatoes — don't ask why, I never do — and she said she had never tried any. Whereupon he proceeded to tell her everything there was to know about fried green tomatoes, plus most everything about him.

Recently a teen-ager I had never seen before addressed me as "Kitty." She was what we used to call "VIP." She just didn't know any better. I suggested that she use the Southern style of "Miss Kitty" instead, since I am a mature lady with naturally white hair and not her pal. A little distance is comfortable in the sort of situation. The child looked off and after recovering from the shock of a new idea was pleased to use what I had given her a quaint way of speaking.

Doctors and nurses are particularly offensive in addressing even an elderly female patient familiarly by first name, or even by nickname, showing a lack of social etiquette and fine feelings.

JOHN D. YOUNG, Florence.

**KITTY CLOSE**  
Madrid.

**Correction**  
In "The Look Reminds New Look Touch With Scarlett O'Hara," which appeared in this space on Tuesday, an editing error distorted the following paragraph: In the photo, publicly refusing to demand a gratuity from the Scarlett O'Hara among us did best for themselves. In the end, forfeiting one's soul turned out not to be a guarantee of survival. Luck was, inevitably, though, a bit of Scarlett-like mentality rubbed off on all.

Can News Service.

## An Invitation to Oxford.

The International Herald Tribune and Oxford Analytica present a special conference on  
The International Business Outlook  
Pembroke College, Oxford, September 24-27, 1986.

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**Table 1: European countries, new subscribers receive an additional two weeks free for each three months they subscribe.**

Country	1 year	6 mos.	3 mos.	1 year	6 mos.	3 mos.
Austria	AS\$ 4,000	2,000	1,000	Austrian	US\$ 310	78
Belgium	BF\$ 30,000	15,000	7,500	Belgian	US\$ 265	66
Denmark	DK\$ 3,200	1,600	800	Denmark	US\$ 240	112
France	FF\$ 1,600	800	400	France	US\$ 222	95
Germany	DM\$ 1,600	800	400	Germany	US\$ 222	95
Greece	GR\$ 3,200	1,600	800	Greece	US\$ 222	95
Italy	LI\$ 3,200	1,600	800	Italy	US\$ 222	95
Japan	JP\$ 3,200	1,600	800	Japan	US\$ 222	95
Netherlands	FL\$ 3,200	1,600	800	Netherlands	US\$ 222	95
Portugal	Esc\$ 3,200	1,600	800	Portugal	US\$ 222	95
Spain	Ptas\$ 3,200	1,600	800	Spain	US\$ 222	95
Sweden	Skr\$ 3,200	1,600	800	Sweden	US\$ 222	95
Switzerland	Sfr\$ 3,200	1,600	800	Switzerland	US\$ 222	95
United Kingdom	£\$ 3,200	1,600	800	United Kingdom	US\$ 222	95
USA	\$ 3,200	1,600	800	USA	US\$ 222	95

**Table 2: Other countries, new subscribers receive an additional two weeks free for each three months they subscribe.**

Country	1 year	6 mos.	3 mos.	Country	1 year	6 mos.	3 mos.
Canada	Can\$ 3,200	1,600	800	Canada	US\$ 222	95	95
China	Y\$ 3,200	1,600	800	China	US\$ 222	95	95
India	Rs\$ 3,200	1,600	800	India	US\$ 222	95	95
Japan	JP\$ 3,200	1,600	800	Japan	US\$ 222	95	95
South Korea	W\$ 3,200	1,600	800	South Korea	US\$ 222	95	95
Taiwan	N\$ 3,200	1,600	800	Taiwan	US\$ 222	95	95
Thailand	B\$ 3,200	1,600	800	Thailand	US\$ 222	95	95
Philippines	P\$ 3,200	1,600	800	Philippines	US\$ 222	95	95
Singapore	S\$ 3,200	1,600	800	Singapore	US\$ 222	95	95
Malaysia	M\$ 3,200	1,600	800	Malaysia	US\$ 222	95	95
Indonesia	Rp\$ 3,200	1,600	800	Indonesia	US\$ 222	95	95
Brazil	R\$ 3,200	1,600	800	Brazil	US\$ 222	95	95
Argentina	P\$ 3,200	1,600	800	Argentina	US\$ 222	95	95
Chile	\$ 3,200	1,600	800	Chile	US\$ 222	95	95

**Table 3: Other countries, new subscribers receive an additional two weeks free for each three months they subscribe.**

Country	1 year	6 mos.	3 mos.	Country	1 year	6 mos.	3 mos.
USA	\$ 3,200	1,600	800	USA	US\$ 222	95	95
Canada	Can\$ 3,200	1,600	800	Canada	US\$ 222	95	95
Japan	JP\$ 3,200	1,600	800	Japan	US\$ 222	95	95
South Korea	W\$ 3,200	1,600	800	South Korea	US\$ 222	95	95
Taiwan	N\$ 3,200	1,600	800	Taiwan	US\$ 222	95	95
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Argentina	P\$ 3,200	1,600	800	Argentina	US\$ 222	95	95
Chile	\$ 3,200	1,600	800	Chile	US\$ 222	95	95

**Table 4: Other countries, new subscribers receive an additional two weeks free for each three months they subscribe.**

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Thailand	B\$ 3,200	1,600	800	Thailand	US\$ 222	95	95
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Argentina	P\$ 3,200	1,600	800	Argentina	US\$ 222	95	95
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**Table 5: Other countries, new subscribers receive an additional two weeks free for each three months they subscribe.**

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**Table 6: Other countries, new subscribers receive an additional two weeks free for each three months they subscribe.**

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Canada	Can\$ 3,200	1,600	800	Canada	US\$ 222	95	95
Japan	JP\$ 3,200	1,600	800	Japan	US\$ 222	95	95
South Korea	W\$ 3,200	1,600	800	South Korea	US\$ 222	95	95
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Singapore	S\$ 3,200	1,600	800	Singapore	US\$ 222	95	95
Malaysia	M\$ 3,200	1,600	800	Malaysia	US\$ 222	95	95
Indonesia	Rp\$ 3,200	1,600	800	Indonesia	US\$ 222	95	95
Brazil	R\$ 3,2						







AMEX Stock Index				
5/19/88	Previous Low	Close	Total	
228.71	228.55	228.71	2,741	27.49

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United Press International lin. "We haven't seen panic and a good

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1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100
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# Wednesday's NYSE Closing

Tables include the nationwide prices on the closing on Wall Street and do not reflect late trade clearance.

(Continued)

Symbol	High	Low	Open	Close	Change
IBM	155 1/4	154 1/4	154 1/4	154 1/4	+1/4
AT&T	48 1/4	48 1/4	48 1/4	48 1/4	+1/4
GE	34 1/4	34 1/4	34 1/4	34 1/4	+1/4
Westinghouse	26 1/4	26 1/4	26 1/4	26 1/4	+1/4
Rockwell	54 1/4	54 1/4	54 1/4	54 1/4	+1/4
Boeing	74 1/4	74 1/4	74 1/4	74 1/4	+1/4
McDonnell Douglas	44 1/4	44 1/4	44 1/4	44 1/4	+1/4
Lockheed	114 1/4	114 1/4	114 1/4	114 1/4	+1/4
General Dynamics	64 1/4	64 1/4	64 1/4	64 1/4	+1/4
Northrop	54 1/4	54 1/4	54 1/4	54 1/4	+1/4
Grumman	44 1/4	44 1/4	44 1/4	44 1/4	+1/4
Raytheon	34 1/4	34 1/4	34 1/4	34 1/4	+1/4
Hughes	24 1/4	24 1/4	24 1/4	24 1/4	+1/4
Boeing	74 1/4	74 1/4	74 1/4	74 1/4	+1/4
McDonnell Douglas	44 1/4	44 1/4	44 1/4	44 1/4	+1/4
Lockheed	114 1/4	114 1/4	114 1/4	114 1/4	+1/4
General Dynamics	64 1/4	64 1/4	64 1/4	64 1/4	+1/4
Northrop	54 1/4	54 1/4	54 1/4	54 1/4	+1/4
Grumman	44 1/4	44 1/4	44 1/4	44 1/4	+1/4
Raytheon	34 1/4	34 1/4	34 1/4	34 1/4	+1/4
Hughes	24 1/4	24 1/4	24 1/4	24 1/4	+1/4

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Grumman	44 1/4	44 1/4	44 1/4	44 1/4	+1/4
Raytheon	34 1/4	34 1/4	34 1/4	34 1/4	+1/4
Hughes	24 1/4	24 1/4	24 1/4	24 1/4	+1/4

**Amex Reports Records In Volume and Revenue**

United Press International

NEW YORK — The American Stock Exchange has reported record volume, revenue and new listings for the first half.

The Amex said Tuesday that equity volume in the first six months was averaging 13.1 million shares a day, up 58 percent from the volume in last year's first half. Options volume was averaging 255,000 contracts daily, up 47 percent from the same period of last year. Final figures are due later this month.

Net income in the first half alone has surpassed the \$5 million posted for all of last year. The Amex's record of \$6.3 million in net income occurred in 1981. In 1985, the Amex listed 74 new companies. To date this year, 45 new companies have listed.

**ACROS**

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Wednesday's AMEX Closing			
Tables include the afternoon prices up to the closing on Wall Street and do not reflect intra-day fluctuations.			
High/Low	Open	Close	Change
12.00/11.50	11.75	11.75	0.00
11.50/11.00	11.25	11.25	0.00
11.00/10.50	10.75	10.75	0.00
10.50/10.00	10.25	10.25	0.00
10.00/9.50	9.75	9.75	0.00
9.50/9.00	9.25	9.25	0.00
9.00/8.50	8.75	8.75	0.00
8.50/8.00	8.25	8.25	0.00
8.00/7.50	7.75	7.75	0.00
7.50/7.00	7.25	7.25	0.00
7.00/6.50	6.75	6.75	0.00
6.50/6.00	6.25	6.25	0.00
6.00/5.50	5.75	5.75	0.00
5.50/5.00	5.25	5.25	0.00
5.00/4.50	4.75	4.75	0.00
4.50/4.00	4.25	4.25	0.00
4.00/3.50	3.75	3.75	0.00
3.50/3.00	3.25	3.25	0.00
3.00/2.50	2.75	2.75	0.00
2.50/2.00	2.25	2.25	0.00
2.00/1.50	1.75	1.75	0.00
1.50/1.00	1.25	1.25	0.00
1.00/0.50	0.75	0.75	0.00
0.50/0.00	0.25	0.25	0.00
0.00/0.00	0.00	0.00	0.00

## Floating-Rate Notes

Dollars			
Country	Rate	Country	Rate
Argentina	1.00	France	1.00
Australia	1.00	Germany	1.00
Canada	1.00	Italy	1.00
Denmark	1.00	Japan	1.00
Finland	1.00	Netherlands	1.00
France	1.00	Portugal	1.00
Germany	1.00	Spain	1.00
Italy	1.00	Sweden	1.00
Japan	1.00	Switzerland	1.00
Netherlands	1.00	United Kingdom	1.00
Portugal	1.00	United States	1.00
Spain	1.00		
Sweden	1.00		
Switzerland	1.00		
United Kingdom	1.00		
United States	1.00		

## INTERNATIONAL POSITIONS

### Opportunities with International Crops Research Institute for the Semi-Arid Tropics (ICRISAT)

#### GENERAL MANAGER Housing & Food Services Division Hyderabad, India

Administer a demanding institutional housing and food services operation at the Institute's headquarters near Hyderabad, India. The General Manager is responsible for the executive, fiscal, and personnel administration aspects of the division's work, and is required to handle property leasing, with an intimate knowledge of related repair and maintenance work. An understanding and tolerant attitude in dealing with expatriates and their families, as well as an ability to manage a large staff, are essential. The position requires a minimum of 10 years of experience in a similar capacity in a developing country or a university setting. Previous experience in a similar capacity in a developing country is desirable. Salary is at Principal Staff level, according to qualifications and experience. There are generous personal benefits and incentives, and the first year of appointment is probationary. The position will become vacant at the end of 1986. ICRISAT is located at Patancheru, 50 km from the city of Hyderabad. International air connections and living conditions are good. Educational curriculum along European or North American lines for children to the age of 11 or 12. Older children must go to boarding school in India or overseas.

#### ADMINISTRATIVE OFFICER at Bulawayo, Zimbabwe

to be responsible for administration of ICRISAT's activities in a regional project for the Southern African Development and Coordination Conference (SADCC) countries in Southern Africa. The job includes the maintenance of accounts, assistance in budget preparation, facilitation of purchases, maintenance of personnel files, travel arrangements, assistance in the recruitment and supervision of staff, and liaison with local government departments. Periodic travel within Southern Africa, and occasionally to India and elsewhere, will be required. The appointee will report to the Project Manager for the SADCC Project, and the position is at the Principal Staff level near Bulawayo, Zimbabwe. Essential qualifications include a minimum of 5 years' experience in administrative work, with at least 3 years' general management experience; a pleasant disposition and ability to work with and provide administrative support to professional staff of various nationalities; and fluency in speaking, writing and reading English. Experience in the administration of USAID grants or contracts, and of working in a developing country, are desirable. Salary is at Principal Staff level, according to qualifications and experience. The appointment is for a 3-year term, with the first year probationary. Bulawayo is a city with pleasant surroundings. It has excellent educational facilities, good medical services, and is easily accessible to international air travel.

Send resume and the names and addresses of three referees within 50 days of this advertisement (please state position of interest) to:

**THE DIRECTOR GENERAL**  
International Crops Research  
Institute for the Semi-Arid Tropics  
Patancheru, Andhra Pradesh,  
502 324 INDIA

#### POST VACANCIES AT HEADQUARTERS ALLIED FORCES - SOUTHERN EUROPE (NATO) ASSISTANT TELECOM. ENGINEER (INSTRUCTOR)

NATO GRADE AG. Basic monthly salary 8,100,000 plus authorized allowances. Ten years. Duty Station NATO Communications School - LIAISON. REQUIREMENTS: Must be a graduate engineer with a degree in Electronics, Telecommunications or Electrical Engineering. Minimum of two (2) years experience in operation and maintenance of advanced telecommunication or computer systems. In lieu of being a graduate engineer, minimum of two (2) years experience in technical training or in operation and maintenance of communications equipment together with a comprehensive amount of additional experience of not less than 10 years in operation and maintenance of communications equipment including two (2) years of supervision of other technicians may be a substitute. DISABILITIES: Experience in instruction of maintenance personnel in the use of visual training aids, test equipment and laboratory methods. NOTE: Applications for this post should be made to the nearest NATO Liaison Office for non-EU countries. For EU countries, applications should be made to the nearest NATO Liaison Office. LANGUAGES: Very good knowledge of English spoken and written. Italian language is desirable. It is very important that candidates submit detailed resume in English along with qualifications, work experience and position desired in the following order and date: 1. Resume, 2. References, 3. Application letter. All applications must be received by August 1. For additional information call (01) 777-2222.

PANDA DIVISION - HQS. ASCUTH - 80125 BACONVILLE, MARYLAND, U.S.A.

## GENERAL MANAGER

required for an international Omani company with highly sophisticated, unique luxury products selling only in the top stores in the world's leading capital cities.

The General Manager must have a proven record of running a profitable international business, of being a shrewd marketer, of ability to identify and develop new products and new market opportunities, of the skills to motivate and lead successfully and of creativity coupled with elegance. Impeccable taste, diplomacy, drive, tenacity, enthusiasm and a sense of humour.

The position is based in the Capital City of Muscat but involves extensive travel as it is worldwide. It will also pay exceptionally well. Initial letters explaining how your qualifications match our requirements under confidential cover to The Chairman, P.O. Box 4086, Ruwi, Sultanate of Oman.

## INTERNATIONAL POSITIONS

## COMPUTER LEASING

## SALES REPRESENTATIVES COUNTRY MANAGER

CIS Corporation, an international leader in equipment leasing and financing, seeks highly motivated professionals for country manager and sales representative positions in our expanding European computer leasing group.

The successful candidate will be a skilled problem solver with experience in leasing, finance or computer hardware sales. We are looking for dynamic individuals who are willing to travel on a regular basis. The ability to speak English is preferred. We provide an excellent compensation package for the person who wants a very challenging career opportunity with an industry leader. If you fit this description and are interested, please send a curriculum vitae to:

Michael Verity - CIS Information Systems S.A.  
HEADQUARTERS FOR EUROPE  
11, Rue de la Combe, 1260 Nyon, Switzerland.

CIS CORPORATION - Headquarters  
1000 James Street, Post Office Box 6799  
Syracuse, New York 13217, U.S.A.  
Member CIMA - Member ECMA

## SALES MANAGER

We are the leading manufacturer of hydraulically operated industrial maintenance tools in America and France. Our success is the result of a combination of advanced technology and our association with outstanding individuals.

For our European headquarters in Paris, we are looking for an exceptional SALES MANAGER to work with our present result oriented sales force. This person should be between 30-45 years old, completely bilingual in spoken French and English, whose ambition is to join a progressive company where his success is not based on annual reviews, but strictly on sales volume and where an outstanding individual can make an outstanding income.

If you are this type of individual - result oriented and enthusiastic - contact us, because being number one is no coincidence.

Send your resume to us:  
Box D 152, International Herald Tribune,  
181 Ave. Charles-de-Gaulle, 92851 Neuilly Cedex.

### "INTERNATIONAL POSITIONS"

appears every Thursday

A COMISSÃO DAS COMUNIDADES EUROPEIAS organiza dois concursos gerais para a constituição de listas de reserva de

### TRADUTORES (M/F\*) E TRADUTORES ADJUNTOS (M/F\*) (COM/LA/495 e COM/LA/493)

#### QUER SER TRADUTOR NA COMISSÃO DAS COMUNIDADES EUROPEIAS?

- Se tem nacionalidade portuguesa;
- Se efectuou estudos universitários completos;
- Se tem como língua principal o português e possui um conhecimento profundo de pelo menos duas das seguintes línguas: alemão, dinamarquês, francês, grego, inglês, italiano e neerlandês; das quais uma deve ser o francês ou o inglês.

Pode obter o aviso pormenorizado dos concursos publicados no Jornal Oficial das Comunidades nº C165 de 3 de Julho de 1986, dirigindo-se a:

- Commission des Communautés Européennes, Division Recrutement, Rue de la Loi 200, B-1049 BRUXELLES. Tel.: 02/235.11.11.
- Bureau de Presse et d'Information, Rua do Sacramento à Lapa 35, P-1200 LISBOA. Tel.: 60.21.99.

#### CONDIÇÕES PARTICULARES:

- TRADUTORES - COM/LA/495 - LA 7/6
- possuir experiência profissional pós-escolar de pelo menos dois anos;
- ter nascido depois de 3 de Julho de 1947.

- TRADUTORES ADJUNTOS - COM/LA/493 - LA 8
- não é exigida experiência profissional;
- ter nascido depois de 3 de Julho de 1953.

DATA LIMITE PARA RECEPÇÃO DAS CANDIDATURAS: 14 DE AGOSTO DE 1986.

A Comissão desenvolve uma política que tem por objectivo assegurar a igualdade de oportunidades entre homens e mulheres em todas as profissões.

LA COMISION DE LAS COMUNIDADES EUROPEAS organiza dos oposiciones generales para la constitución de listas de reserva de

### TRADUCTORES (M/F\*) Y TRADUCTORES ADJUNTOS (M/F\*) (COM/LA/494 y COM/LA/492)

#### ¿QUIERE USTED SER TRADUCTOR EN LA COMISION DE LAS COMUNIDADES EUROPEAS?

- Si es Usted de nacionalidad española;
- si ha realizado estudios universitarios completos;
- si tiene como lengua activa principal el español y un conocimiento profundo de al menos dos de las lenguas siguientes: alemán, inglés, danés, francés, griego, italiano y neerlandés; de las cuales una debe ser el francés o el inglés.

Pida el anuncio detallado de las oposiciones publicadas en el Diario Oficial de las Comunidades nº C165 de 3 de Julio de 1986 dirigiéndose a:

- Commission des Communautés Européennes, Division Recrutement, Rue de la Loi 200, B-1049 BRUXELLES. Tel.: 02/235.11.11.
- Oficina de Prensa e Información, C/ Serrano 41, Sa planta, E-28001 MADRID. Tel.: 275.04.80 (de 9 a 15h).

#### CONDIÇÕES PARTICULARES:

- TRADUTORES - COM/LA/494 - LA 7/6
- possuer una experiencia profesional post-universitaria de dos años por lo menos;
- haber nacido después del 3 de julio de 1947.

- TRADUTORES ADJUNTOS - COM/LA/492 - LA 8
- no se exige experiencia profesional;
- haber nacido después del 3 de julio de 1953.

FECHA LIMITE PARA LA RECEPCIÓN DE LAS CANDIDATURAS: 14 DE AGOSTO DE 1986.

\*La Comisión desarrolla una política que tiene por objeto garantizar la igualdad de oportunidades entre mujeres y hombres en todas las profesiones.



## BUSINESS PEOPLE

## Jackson Resigns as Diamond Shamrock President

Compiled by Our Staff From Dispatch

DALLAS — Diamond Shamrock Corp. said Wednesday that James H. Jackson had resigned as president, chief operating officer and a director, and that William H. Bricker, chairman, would assume the additional post of president.

Diamond Shamrock said that because of the consolidation of its exploration units and the intended sale of its chemicals and coal businesses it had eliminated the position of chief operating officer.

The company said Mr. Jackson's post was not expected to be filled.

United Technologies Corp. has

announced that Harvey I. White has been elected to the new position of vice president-corporate purchasing, Mr. White, who previously was vice president-material at the Sikorsky Aircraft division, was named chairman of the corporation's senior purchasing advisory board last October.

Parsons Brinckerhoff International Inc., a New York-based consulting engineering firm, has appointed Richard A. Schellinger as senior vice president and Kyrie Mylitt a vice president. Mr. Schellinger is Parsons Brinckerhoff's project director for feasibility studies and preliminary designs for the

Trans-Bosphorus Railway Tunnel and Istanbul Metro project. Mr. Mylitt is responsible for the preliminary engineering for the proposed Istanbul Metro.

United Press International said Luis C. Nogales has announced his resignation as chairman and chief executive officer of the news service. He will be replaced in both positions by Mario Vazquez-Rana, a Mexican newspaper publisher and the majority partner in New UPI Inc., the company that bought UPI in June.

Allied-Signal Inc. said James B. Shaggs had resigned as president of its Shaggs Electronic Systems unit

to pursue other interests and had been replaced by Louis J. Gilliland, who had been group executive for Bendix's Avionics Systems Group.

Midland Montagu Investment Banking, the investment banking sector of the Midland Bank group, has established a money-market unit within its Greenwich Montagu-Gilt-Edged Ltd. Midland Bank group's gilt-edged securities marketing company. The operation will be headed by its new boss, an assistant director of Samuel Montagu & Co. who previously was responsible for its money-market trading.

(Reuters, IRT, AP)

## RISKS: Some U.S. States Begin to Experiment With Venture Capitalism

Continued from first finance page.

They already have and helping existing industries become competitive again," said Paul Phelps of the Congressional Office of Technology Assessment. "So their priorities are things like robotics, nanotechnology and sensors, which can be used to modernize themselves."

Michigan is one of the few states providing pension funds directly in small, separate companies. Others earmark some of their retirement assets for high-risk investments but entrust the money and the decision-making to private venture capital companies.

And others go out of their way to provide seed capital and an environment for promising ideas. After electing a 50-percent write-off on state taxes, Indiana's venture-capital project heard from 73 Indiana banks, utilities and large corporations, which provided \$10 million for the state's venture-capital corporation.

Ben Franklin Partnerships of Pennsylvania, started three years ago, have put more than \$50 million into new ventures. The state's four venture-capital funds began with \$3 million that voters approved in a statewide referendum and \$2.5 million from private investors.

For Sid Flack, president of a cable television equipment company in Dingmans Ferry, Pennsylvania, the money came just in time. He had taken out a \$50,000 second

mortgage on his home and was considering abandoning the company when two of the Pennsylvania funds agreed to provide \$600,000 in capital.

"We went six months without paychecks while we went to every bank we could find," he said. "We were all engineers, so we had to learn about setting up a business,

but finally we decided they had the best deal."

The two executives, Robert Dewey and William Collins, need pay for 60 design engineers and nine prototype vehicles. For five months in 1981, Mr. Dewey worked potential backers.

It was a tough time to be making a sales pitch. Mr. Dewey and Mr. Collins had stopped drawing paychecks, and GM, Ford Motor Co. and Chrysler Corp. had reported losses of \$4 billion the year before.

The Michigan fund listened, however, and before long Vison received \$2.7 million from the state. An additional \$4 million came from the Detroit Police and Fireman's Pension Fund.

Vison's first motor home rolled out of its assembly plant six weeks ago. To Mr. Dewey, the best news is that 24 dealers have signed up to sell his \$35,000 product.

who got the idea for a fuel-efficient motorhome vehicle.

Times Mirror set up a television station that is part of the purchase of the Baltimore Sun. The Gillett Group of Nashville, Tennessee, agreed to pay more than \$200 million cash for WHAR-TV, the NBC affiliate in Baltimore, and WRLE-TV, an independent station in Richmond, Virginia.

LOS ANGELES — Times Mirror Co. said it would sell two television stations that are part of the purchase of the Baltimore Sun. The Gillett Group of Nashville, Tennessee, agreed to pay more than \$200 million cash for WHAR-TV, the NBC affiliate in Baltimore, and WRLE-TV, an independent station in Richmond, Virginia.

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## People Express Debates Options

New York Times Service

NEW YORK — The board of People Express Inc. considered Monday morning meeting after a seven-hour session Tuesday to consider what it called "various alternatives" open to the airline.

The five-member board, which met at the offices of Morgan Stanley & Co. People's investment banker, was due to consider any bids made for the airline, which has had heavy losses and declining traffic.

The Texas Air Corp. has the greatest interest in acquiring People, according to sources close to the negotiations. United Airlines is also said to have expressed interest, which Texas

is unclear, however, whether Texas or any other bidder had made a bid for People.

## INVESTORS: Turning Skittish

Continued from first finance page.

Street and seeing too many youngsters wearing Gucci shoes who are frantically buying stocks at 40 times earnings."

Others, like Mr. Seagle of Grunthal, had become "concerned by speculation in video-shopping stocks and by the huge piles of speculative money appearing on my desk." He is, incidentally, less bullish than Mr. Mendelson over the market's immediate prospects and views a range of 1,750 to 1,780 on the Dow as a possible bottom.

"When you hear people so widely questioning the validity of this bull market," he said in using another sentiment measure, "I should be over the bottom."

Robert Colby, a technical analyst at Smith Barney Harris Upham & Co., suggested the call put mix as a market guide to sentiment. "Until Monday, more call options than put options were being traded by a margin of greater than 2 to 1," he said. "But on Monday the call volume was only 1.4 times the put volume. The ratio had swung to an even 1-to-1 reading, it could indicate that investor bearishness is being overcome."

Dealers noted that by the close of trading in Europe, prices at the larger end of the New York market advanced by as much as 3 1/2 point, with some participants there speculating that a coordinated

## CURRENCY MARKETS

## Dollar Gains on Official's Comment

Compiled by Our Staff From Dispatch

LONDON — The dollar rallied on European markets Wednesday after U.S. Treasury Secretary James A. Baker said it had fallen far enough.

Hans Tietmeyer, state secretary for monetary affairs at the Finance Ministry in Bonn, said that a further drop in the exchange rate of the U.S. currency would be "inappropriate."

The dollar ended firmer in London at 2.1858 Deutsche marks, compared with 2.1805 DM at Tuesday's close. It was just up against the yen, at 161.05, from Tuesday's closing of 160.95.

The British pound finished lower Wednesday, at \$1.5240, after a Tuesday close of \$1.5135.

Dealers said that despite Wednesday's rise, and despite fears of Japanese and West German intervention to support the dollar, the underlying trend was toward a weakening of the currency.

The dealer said the remarks could have been designed to take

## London Dollar Rates

Compiled by Our Staff From Dispatch

Dealers said no short-term news was expected to push the dollar out of its current trading range between 2.1650 and 2.1900 DM. On Wednesday, the dollar's quoted high was 2.1915.

One U.S. dealer said the morning session saw building of short dollar positions, partly on rumors of a U.S. discount-rate cut.

He said Mr. Tietmeyer's remarks reversed this trend. The market's interpretation of his comments was weighted towards dollar prospects rather than those to West German interest-rate policy.

The dealer said the remarks could have been designed to take

the heat off the German authorities to lower their leading interest rates in view of speculation about other rate cuts.

Mr. Tietmeyer sparked speculation that the Bundesbank may join the Bank of Japan in intervening in support of the dollar.

The dollar had earlier fallen in Tokyo, to 159.90 yen at the close from Tuesday's close of 160.95.

But later, in Frankfurt, it jumped from under 2.1700 DM to 2.1780 after Mr. Tietmeyer's remarks. At the fixing the dollar was set at 2.1780 DM, up from 2.1735 there on Tuesday.

In Paris, the dollar was fixed at 6.9040 French francs, up from 6.9030 on Tuesday. In Zurich, the currency closed at 1.7785 Swiss francs, down from 1.7800 on Tuesday.

Dealers said the dollar still looked vulnerable on economic fundamentals. One U.S. dealer said the market still believes it can make more money by selling dollars.

(Reuters, AP, IRT)

## THE EUROMARKETS

## Dollar-Straight Sector Makes a Comeback

By Christopher Pizze

LONDON — The dollar-straight sector of the Eurobond market ended little changed Wednesday as prices recovered from the lower morning levels, dealers said.

The rally followed rises on the New York bond market during the afternoon. In the morning, seasoned dollar straight bonds had dropped by between 1/2 and 3/4 point as fears grew that interest rates in the United States and Japan would remain at their current levels.

The dealers said discount-rate reductions, to a large extent, have been factored into current market levels and the absence of cuts would leave prices looking very vulnerable.

Dealers noted that by the close of trading in Europe, prices at the larger end of the New York market advanced by as much as 3 1/2 point, with some participants there speculating that a coordinated

round of international interest-rate cuts is near.

One trader said "New York fell sharply yesterday and we followed it some of the way down this morning. New York rose sharply this afternoon and we followed it some of the way up. The net result is no change."

The uncertainty in the secondary market was reflected in the primary market. No new issues were launched.

Recently issued bonds also finished up from the day's lows, but in many cases were outside their total bid, dealers noted. The \$200 million bond for Finland was quoted at a discount of 3/4 at one stage before rising to end at a discount of 2 1/2. It pays total fees of 1 1/2 percent.

But the three-year issue for Belgium's Regie des Télégraphes et Téléphones ended around 1/4 point higher at a discount of 3/4. The issue's redemption value rises as the current U.S. Treasury long bond falls.

Syndicate managers said it is likely that new-issue volume will remain low for the rest of the week.

At a press conference Wednesday, officials of the privately owned Edward J. DeBarolo Corp., a large developer and manager of shopping malls in the United States, said it is to issue a \$120-million, 10-year, fixed-rate Eurobond under the lead management of Chemical Bank International.

The issue will be guaranteed by Financial Security Assurance Inc. The floating-rate-note sector saw a little late demand for selected perpetual issues, but overall prices generally showed little change, dealers added.

German Retail Sales Rise

WIESBADEN, West Germany — Retail sales in West Germany rose a provisional inflation-adjusted 1.6 percent in May this year over May 1985, the federal government's statistics office reported Wednesday.

## POSITIONS

## SALES MANAGER

## Wednesday

## OTC

## Prices

## NASDAQ prices as of

## 3:00 P.M. New York time

## Via The Associated Press

## Last

## High

## Low

## P

## A

## B

## C

## D

## E

## F

## G

## H

## I

## J

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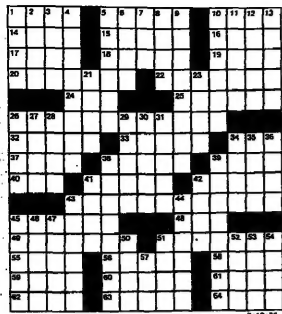
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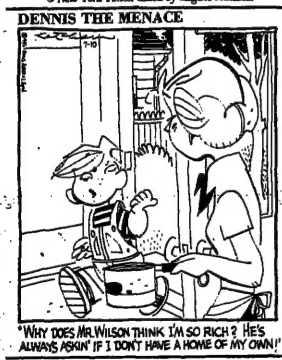
**ACROSS**

1 Colorless  
2 Two bases  
10 Drains  
14 "Call Me Mister"  
15 Box  
16 Conductor's relative  
17 Ranch unit  
18 Pomerology  
19 Sold on one's self  
20 Reveal  
21 Part of a sonata  
22 Scottish uncle  
23 More manure  
24 Some of the hardy  
32 State of Hill  
33 A.F.B.  
34 Marijuana  
35 Superior  
37 "Girl With a Parrot"  
38 Dime  
39 Money in Tuna  
41 Watered, in a way  
42 Beam  
43 Pioneer's vehicle

**DOWN**

1 Snow-bank  
2 Spatula  
3 Yellow-dye  
4 One who keeps the faith  
5 Cronkite's successor  
6 Containment  
7 Shipping  
8 Isiah  
9 Father of Galadriel  
10 Thirty days  
11 Miles  
12 Trophy  
13 Spanish title  
14 Dillinger's nemesis  
15 Tyrannical  
16 Energy source  
17 Leet's cousin  
18 Fickler's St. St.  
19 God's "in  
20 Essence  
21 Central  
22 American true  
23 Well-known  
24 Tooth  
25 President  
26 What 22 Across is  
27 Supposed  
28 "Sweet" place  
29 Hot Life  
30 Portrayer  
31 Pall beverages  
32 Parr of a bureau  
33 Arrested  
34 Going out  
35 Signoret film  
36 Do in  
37 Cause to nod  
38 Actor in "The Jungle Book"  
39 Disney movie  
40 Law dog  
41 Socks over  
42 Law dog

© New York Times, edited by Eugene Melnick.



**JUMBLE**

Unscramble these four Jumbles, one letter to each space, to form four ordinary words.

**ROCKA**

**SEDUE**

**RYPTAN**

**BOTHD**

Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon.

Answer here: TO (Answers tomorrow)

Yesterday's Jumble: DELVE FLURE AMASAD PALLO  
Answer: What a precious memory name seems to run out of—FLAME

**WEATHER**

**EUROPE**

**ASIA**

**AFRICA**

**LATIN AMERICA**

**NORTH AMERICA**

**MIDDLE EAST**

**OCEANIA**

THURSDAY'S FORECAST: ...

## PEANUTS



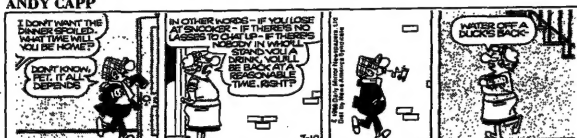
## BLONDIE



## BEETLE BAILEY



## ANDY CAPP



## WIZARD OF ID



## REX MORGAN



## GARFIELD



## NINE-HEADED DRAGON RIVER

**NINE-HEADED DRAGON RIVER:**  
Zen Journals, 1969-1985

By Peter Matthiessen. 288 pages. \$16.95.  
Shambhala Publications Inc., 1920 13th Street, Boulder, Colo. 80302.

**MEN'S LIVES:** The Surfermen and Baymen of the South Fork

By Peter Matthiessen. 339 pages. \$29.95.  
Random House, 201 East 50th Street, New York, N.Y. 10022.

Reviewed by Duncan Spencer

PETER MATTHIESSEN is a prodigious purveyor of expertise. Turtle fishing? Check into "Far Tortuga." Himalayan travel? There's the award-winning "The Snow Leopard." If you like white shoes, you'll love "Blue Meridian." Matthiessen is also a writer with a great deal of confidence. Who else could bring out a book from opposite side of the world examining two states of art in the same year?

"Nine-Headed Dragon River" is a book about the life of Zen Buddhist monks, and short, too, for a book, which means sitting meditation, the most familiar expression of it to most of us. But with the book, it is not just dropped out of sight, where it is probably a good deal more comfortable.

"Men's Lives" is a book about the indigenous fishermen of the far eastern tip of Long Island, a part of the world now dominated by the superwealthy of New York. The remaining fishermen and clammer are the area's white trash, to not quibble about it; their natural prey is the white-fleshed striped bass. Crude, sometimes offensive, sometimes anti-Semitic, always disreputable (to the increasing upscale inhabitants who have claimed the English coastline of Long Island), the fishermen are the salt of the earth to Matthiessen, who fished professionally in the early 1950s.

Both these books are remarkable, memorable, and when the author lets his subjects speak, and when he has gained enough knowledge to write with confidence about subjects that are not well known. Matthiessen's prose is as strong and pure as ever.

"Dragon River" is the author's warms, a Zen book composed against the best instincts of his author, who has no business writing upon a subject so incomprehensibly understood — far less a subject such as Zen which is fundamen-

## BOOKS

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ally impossible to write about." However, Matthiessen reports in the most sentence, he has practiced this intellectual religion for 15 years; these are his journals during a pilgrimage to Japan. He was introduced to Zen through the experience of the death of his wife from cancer, in which he and she were sustained by Zen.

Matthiessen believes, he plunges into the form, he longs for a great experience; he meditates, learning the exact discipline of sitting absolutely still for hours; he tries to subdue his weaknesses ("greed, anger and folly"), and for a time achieves a state of grace: "In the mid-morning sitting, I become a smiling pine, warmed by the sun, swaying in the wind, inhaling wind, water, minerals, exuding warm, fragrant misty rain. Tough roots bulge against massive rock, the trunk expands, sinewy limbs gather in sunlight for flexible, new needles shining in new sun, new wind, until the great pine is warm, yet flexible and alive, the sapro-boring ever deeper into the earth. Then the tree evaporates and there is nothing, and nothing missing, only emptiness and light."

To many, Zen will always be an amazing import. Luckily, we have the prodigious Western mind of the fishermen of Long Island, along with vast beach that stretches from Montauk to the end of the New York City subway line at Connetquot. All that is left is a small corner of the fishermen's world of East Hampton. Matthiessen is their mechanical and advocate. That part of the world has been "discovered." The glitzy people have bought the dinner, the dinner, the dinner. Bay colony Matthiessen is a queer hybrid, native to the place yet in any accounting a rare catch for dinner at any Hampton summer palaces.

Matthiessen uses language in a physical realm, and he never gets it wrong when he's talking about the ocean. He discovers a whole world of beautiful language. The beautiful, crouched like some ancient armored creature in the wash, seemed to wait on. No one else was on the beach, which was a sign of tracks. There was only the last cold fire of dusk, the white birds flying toward the darkness, the frosty foam whirling around the skull, seeking to register it into the deep.

In addition, he has something important to say. The fishermen he chronicles, like the Zen monks, are men in a world with nature who submit to its discipline, men to whom money is less important and position almost inconceivable. They are real, their work is real, while we, perhaps, have lost our way.

Duncan Spencer, author of "Conversations With the Dragon," is a writer for "The Washington Post."

## BRIDGE

By Alan Truscott

ON the diagrammed deal, West opened one spade and South eventually insisted on three no-trump in preference to the obvious four-heart contract. He was right, for four hearts can easily be defeated and may fall by two tricks. The defense can maneuver a diamond ruff as well as two clubs and two red aces.

West decided, correctly, that he had been the key to success. But when West continued with the ace and jack of clubs the contract had to fall by two tricks. West had found the only way to defeat the game.

**NORTH**

♠ 10 9 8 4 3  
♥ 8 7 1  
♦ 8 5 4  
♣ 8 5 4

**WEST (D)**

♠ 8 7 6 5 3  
♥ 7 6 5 4 3  
♦ 8 5 4  
♣ 8 5 4

**SOUTH**

♠ 8 7 6 5 3  
♥ 7 6 5 4 3  
♦ 8 5 4  
♣ 8 5 4

East and West were vulnerable.

The bidding:

West North East South  
1♠ 1♠ 1♠ 1♠  
2♠ 2♠ 2♠ 2♠  
3♠ 3♠ 3♠ 3♠  
4♠ 4♠ 4♠ 4♠  
5♠ 5♠ 5♠ 5♠  
6♠ 6♠ 6♠ 6♠  
7♠ 7♠ 7♠ 7♠

West led the club queen.

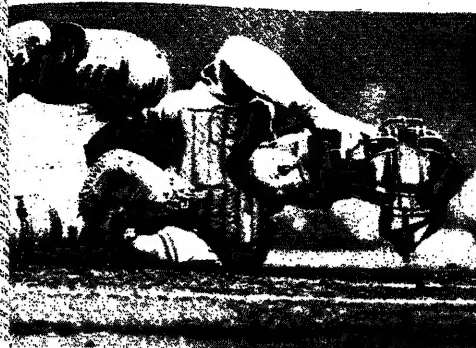
World Stock Markets			
Via Agence France-Press July 9			
Closing prices in local currencies unless otherwise indicated.			
Market	Index	Change	Previous
Amsterdam	1,100.00	+10.00	1,090.00
Brussels	1,100.00	+10.00	1,090.00
Frankfurt	1,100.00	+10.00	1,090.00
London	1,100.00	+10.00	1,090.00
Paris	1,100.00	+10.00	1,090.00
Stockholm	1,100.00	+10.00	1,090.00
Stocks	1,100.00	+10.00	1,090.00
Commodities	1,100.00	+10.00	1,090.00
Grains	1,100.00	+10.00	1,090.00
Metals	1,100.00	+10.00	1,090.00
Energy	1,100.00	+10.00	1,090.00
Stocks	1,100.00	+10.00	1,090.00
Commodities	1,100.00	+10.00	1,090.00
Grains	1,100.00	+10.00	1,090.00
Metals	1,100.00	+10.00	1,090.00
Energy	1,100.00	+10.00	1,090.00

## TRENDS

Index	High	Low	Open	Close
Amsterdam	1,100.00	1,090.00	1,090.00	1,100.00
Brussels	1,100.00	1,090.00	1,090.00	1,100.00
Frankfurt	1,100.00	1,090.00	1,090.00	1,100.00
London	1,100.00	1,090.00	1,090.00	1,100.00
Paris	1,100.00	1,090.00	1,090.00	1,100.00
Stockholm	1,100.00	1,090.00	1,090.00	1,100.00
Stocks	1,100.00	1,090.00	1,090.00	1,100.00
Commodities	1,100.00	1,090.00	1,090.00	1,100.00
Grains	1,100.00	1,090.00	1,090.00	1,100.00
Metals	1,100.00	1,090.00	1,090.00	1,100.00
Energy	1,100.00	1,090.00	1,090.00	1,100.00

Index	High	Low	Open	Close
Amsterdam	1,100.00	1,090.00	1,090.00	1,100.00
Brussels	1,100.00	1,090.00	1,090.00	1,100.00
Frankfurt	1,100.00	1,090.00	1,090.00	1,100.00
London	1,100.00	1,090.00	1,090.00	1,100.00
Paris	1,100.00	1,090.00	1,090.00	1,100.00
Stockholm	1,100.00	1,090.00	1,090.00	1,100.00
Stocks	1,100.00	1,090.00	1,090.00	1,100.00
Commodities	1,100.00	1,090.00	1,090.00	1,100.00
Grains	1,100.00	1,090.00	1,090.00	1,100.00
Metals	1,100.00	1,090.00	1,090.00	1,100.00
Energy	1,100.00	1,090.00	1,090.00	1,100.00





Int-lining foul tip gave catcher Jim Sundberg a painful task that Tuesday night he might be. Baltimore won in 13 innings, handing Kansas City its 11th straight defeat.

## ell Atones With Homer in 9th and Reds Nip Mets in 10th, 5-4

**By George Vecsey**  
*New York Times Staff Writer*

**YORK** — After hitting two double plays and also going out with the bases loaded, the Baltimore Orioles' first baseman, Cal Ripken Jr., hit a home run in the ninth inning to give the Orioles a 5-4 victory over the New York Mets.

**BASEBALL ROUNDUP**

**Cal Ripken Jr.** hit a home run in the ninth inning to give the Orioles a 5-4 victory over the New York Mets.

**Cal Ripken Jr.** hit a home run in the ninth inning to give the Orioles a 5-4 victory over the New York Mets.

## The American From Moscow: Guarded Homecoming

**By George Vecsey**  
*New York Times Staff Writer*

**MOSCOW** — The love of music and motion began with lessons at the Bolshoi School when Alla Savitsky was six years old.

**Alla Savitsky** was six years old when she began her musical education at the Bolshoi School.

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## Bruno, British Heavyweight, Set for Witherspoon

**By Francis X. Clines**

**LONDON** — "It was a huge book put me down," says a large book, sounding more like than any other he is an upright contender once again.

**Frank Bruno**, the latest English contender for the heavyweight championship, is set to fight in the United States.

**Frank Bruno**, the latest English contender for the heavyweight championship, is set to fight in the United States.

## Nigeria, Ghana Will Boycott Games

**Compiled by Our Staff From Dispatches**

**PARIS** — Nigeria and Ghana announced on Wednesday that they will boycott this month's Commonwealth Games in Edinburgh to protest against the apartheid policy of South Africa.

**Nigeria and Ghana** announced their decision to boycott the Commonwealth Games.

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## Vantage Point/Thomas Boswell

**Rozelle's Serving of Pie in the Sky**

**WASHINGTON** — When Pete Rozelle, the National Football League's commissioner, was elected to his post in 1960, he was a man of many talents.

**Pete Rozelle**, the NFL commissioner, is facing criticism for his handling of the league's finances.

**Pete Rozelle**, the NFL commissioner, is facing criticism for his handling of the league's finances.

## SCOREBOARD

**Goodwill Games**

Table with 2 columns: Team, Score. Rows include USA, USSR, Canada, etc.

**Baseball**

Table with 2 columns: Team, Score. Rows include Yankees, Red Sox, Mets, etc.

## Transition

**Transition** is a new watchmaking company that has introduced a line of watches.

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